

**Action to keep the entrepreneurial genie out  
of the bottle!**

**Engaging students with sustainable  
entrepreneurial education in your curriculum**

**Webinar, 24 May, 2021**

# **eLearning course «Ecosystem Services Entrepreneurship: from ideas to business»**

**Davide Pettenella**

**Laura Secco, Mauro Masiero, Alessandro Leonardi, Lucio Brotto and Paola Gatto**  
Department of Land, Environment, Agriculture and Forestry (TESAF) University of Padova (IT)  
and ETIFOR, a UNIPD spinoff



UNIVERSITÀ  
DEGLI STUDI  
DI PADOVA

**TESAF**



ETIFOR  
valuing nature

# Outline

1. Introduction
2. The experience of e-learning courses within the Forest Sciences programs at the University of Padova
3. The special case of ECOSTAR e-learning course
4. A new experience: the Green4C MOOC
5. Final remarks

This PP is available on my web site (search «Pettenella Padova»)

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# 1. Introduction

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The **role of e-learning courses** in structuring the study curricula **has been growing rapidly.**

## Main drivers:

- Increasing **demand for higher education** qualification
- Innovation in and increasing use of **digital technologies**
- Increasing demand of **innovative and participatory-oriented teaching techniques** based on involvement of students
- **Increasing competition among Universities** in attracting international students and getting higher international visibility (e.g., getting motivated students, more resources, reputation)
- **Covid-19**

Two main types of e-learning courses:

## 1) Interactive e-learning courses

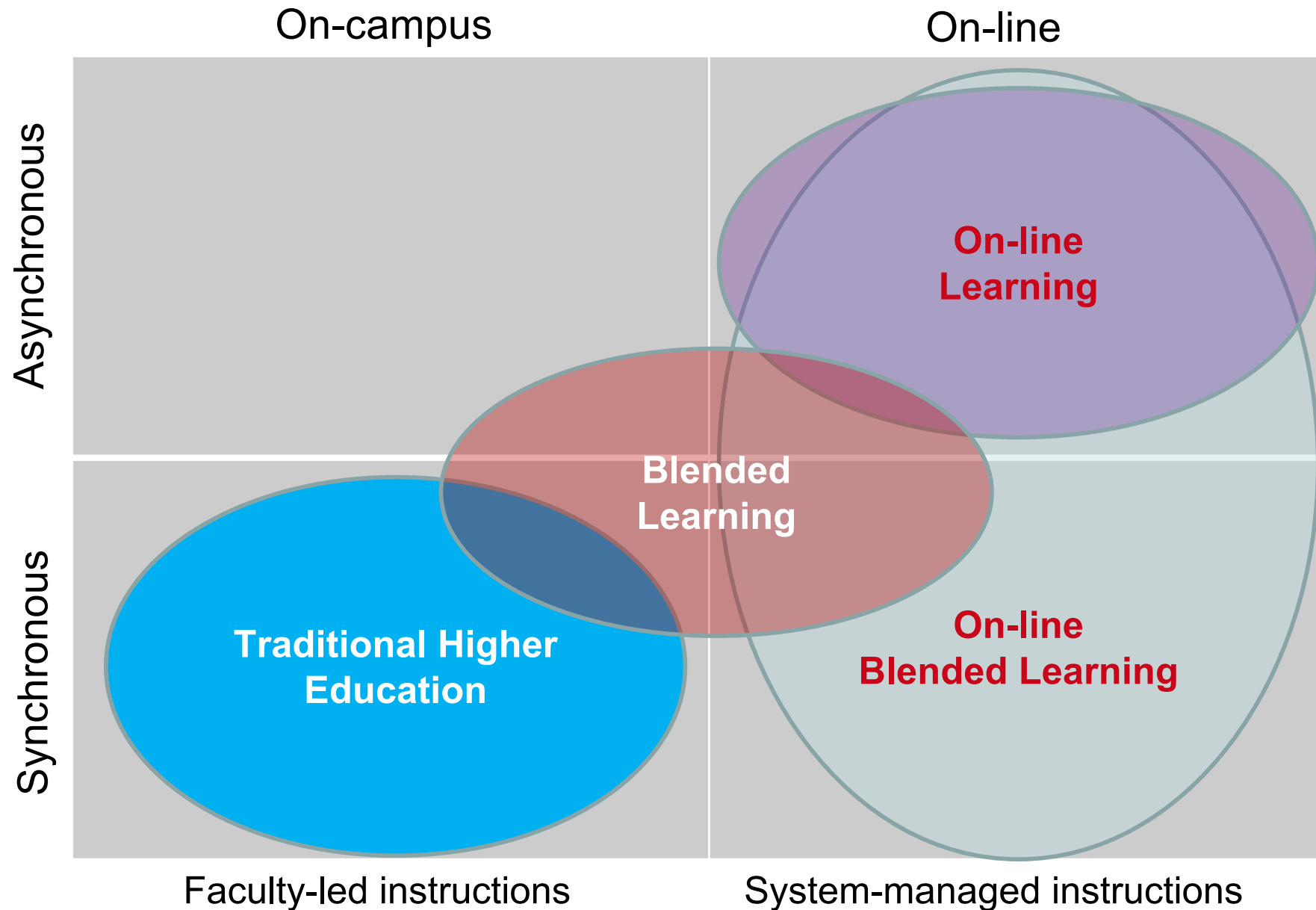
- ✓ e-modules delivered in pre-defined weeks/periods
- ✓ students' engagement
- ✓ teacher-student relationship
- ✓ collaborative learning
- ✓ final evaluation of students' performance by the teacher
- ✓ **more dynamic**

## 2) MOOC

- ✓ e-modules always accessible/available (asynchronous or *in continuum*)
- ✓ (in general) no direct interactions between students-teachers
- ✓ (in general) final self-evaluation
- ✓ **more static**

# Learning approaches

(Source: Michael Power 2008)



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## 2. E-learning courses in Forest Sciences programs at UNIPD

General characteristics:

- **Interactive e-learning activities:** assigned tasks + individual/group work of the students + forums/online discussions (moderated-stimulated by the e-teacher)
- **Moodle platform** (open access)

The screenshot displays the Moodle platform interface for Forest Sciences courses at UNIPD. The top navigation bar includes links for HOME, UNIPD, STRUCTURES, Educational offer, TUTORIALS FOR TEACHERS, and CONTACTS. The header section features the UNIPD logo, the text "UNIVERSITÀ DEGLI STUDI DI PADOVA", and "MOODLE SCUOLA AMV". A user profile for "Davide Matteo Pettenella" is visible in the top right corner.

The main content area shows a breadcrumb trail: Home > Corsi > A.A. 2017 - 2018 > Corsi di laurea magistrale > AV2091 - FOREST SCIENCE - SCIENZE FORESTALI (Ord. ...). Below this, a "Navigazione" sidebar on the left lists various course categories and specific courses. The main content area displays a list of courses under the heading "Categorie di corso:". A search bar labeled "Cerca corsi:" with a "Vai" button is present. The list of courses includes:

- AVP7078902 - NATURA 2000 MANAGEMENT 2017-2018
- AVP4061238 - GEOLOGY OF MOUNTAIN AREAS 2017-2018
- AGO2045209 - WILDLIFE CONSERVATION AND MANAGEMENT 2017-2018
- AVP7078738 - RESEARCH AND PROJECT DEVELOPMENT METHODOLOGY: APPLICATIONS / METODOLOGIA DI RICERCA E D...
- AVP4061258 - INSECT ECOLOGY AND MANAGEMENT 2017-2018
- AGN1030695 - INTEGRATED WATERSHED MANAGEMENT 2017-2018
- AVP4060699 - BIODIVERSITY AND ECOSYSTEM SERVICES IN FOREST 2017-2018
- AVP4060697 - INTRODUCTION TO GIS 2017-2018
- AVP5072138 - COMMUNICATION SKILLS 2017-2018
- AGN1030937 - CLIMATE CHANGE AND TROPICAL FORESTRY: MONITORING AND POLICIES 2017-2018
- AVP7078857 - NATURAL DISTURBANCES ECOLOGY AND MANAGEMENT 2017-2018
- AVP7078878 - SPECIAL TOPICS IN FORESTRY 2017-2018
- AVP7078877 - STAND HISTORY AND DYNAMICS 2017-2018
- AVP7078780 - REDUCED IMPACT TIMBER HARVESTING 2017-2018
- AVP7078779 - APPLIED SILVICULTURE AND FOREST MANAGEMENT 2017-2018
- AVP7078797 - FOREST POLICY FOR A BIO-ECONOMY STRATEGY 2017-2018
- AVP7078817 - ECOSYSTEM SERVICES ENTREPRENEURSHIP: FROM IDEAS TO BUSINESS 2017-2018



# E-learning courses in Forest Sciences programs at UNIPD

Our running courses:

- Since 2006: “*Climate Change: Monitoring and Policies*” (6 ECTS) - EM MSc programs **SUTROFOR** & **SUFONAMA**
  - ✓ **ca. 20-25 students/year**
  - ✓ **2 e-moderators (1 teacher, 1 assistant)**
- Since 2013: “*Research Project Development and Methodology – Applications*” (4 ECTS) - EM MSc program **MEDfOR**
  - ✓ **ca. 10-25 students/year**
  - ✓ **1 e-moderator (teacher)**

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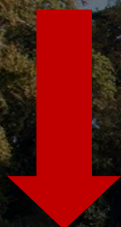
### 3. The special case of ECOSTAR e-learning course (Erasmus+ Knowledge Alliance program) ([www.ecostarhub.com](http://www.ecostarhub.com))

1/5



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Training Need  
Assessment



4 week blended  
«test» course

19th July 2018  
The Nature-Accelerator  
Demo Day

Co-funded by the  
Erasmus+ Programme  
of the European Union



[FIND OUT MORE](#)

**Started in 2017, the e-course aims** at guiding **students and professionals** to acquire high level **entrepreneurial skills** by working **with private sector**, to convert innovative ideas into successful **business plans for impact investments**, in the field of **natural resources**

IN PARTNERSHIP WITH



The University of Manchester

RICARDO

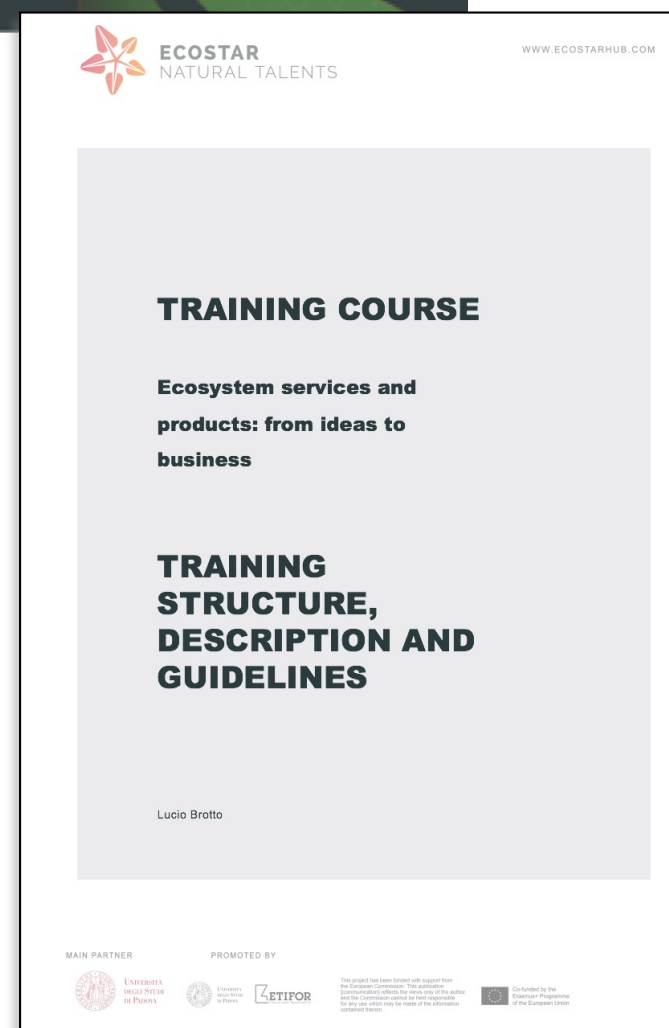


# The special case of ECOSTAR e-learning course

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- **4 partner Universities**
  - Univ. Padova, Italy
  - Polytechnic Univ. of Madrid, Spain
  - Univ. of Brasov, Romania
  - Univ. Manchester, U
- **15 e-moderators** (1 coordinator, 1 assistant coordinator, lecturers: initially trained for consistency in the approach)
- **150 learning hours/student** (30 direct online interaction with e-moderators/lecturers)
- **6 to 7.5 ECTS**
- **5 online e-modules + assignments**





# The special case of ECOSTAR e-learning course

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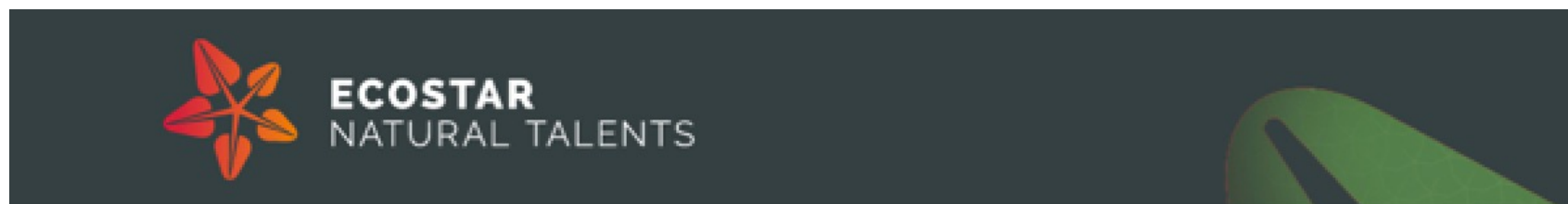
**ECOSTAR**  
NATURAL TALENTS

**E-learning course - Ecosystem services and products: from ideas to business. Program and timetable 2017-2018 (6-8 ECTS)**

| Module title                           | Expected learning outcomes  | E-lessons<br>(BP = component of Business Plan)   | Modality                              | Timetable  | Developer & E-lecturer  |
|--|---|--|---------------------------------------|--|---|
| <b>1: Are you innovation friendly?</b> | <ul style="list-style-type: none"> <li>Moodle platform</li> <li>understand course structure</li> <li>socialize with e-fellows</li> </ul>  | 1.1 Log in and answer the welcome letter<br>1.2 Have you ever seen innovation and entrepreneurship?  | Web surfing                           | 1 week<br>Monday 16/10<br>Friday 20/10                           | <b>DEVELOPER</b><br>2 Italy (Lucio & Colm)<br><b>E-LECTURER</b><br>3 Spain + 3 Italy              |
| <b>2: Entrepreneurship ecosystem</b>   | <ul style="list-style-type: none"> <li>Understand regulatory frameworks</li> <li>Comprehend market driving forces</li> </ul>  | 2.1 How to become an entrepreneur: definition, legal, taxation and constitution framework (BP)<br>2.2 Market driving forces: policies  | Web surfing and law review            | 1 week<br>Monday 23/10<br>Friday 27/10                           | <b>DEVELOPER</b><br>1 Italy (Colm)<br>Private Partners<br><b>E-LECTURER</b><br>3 Spain<br>3 Italy |
| <b>3: Market outlooks</b>              | <ul style="list-style-type: none"> <li>learn key concepts and trends of ecosystem services markets</li> <li>overview of voluntary, regional and domestic initiatives</li> </ul> | 3.1 Carbon market (BP)<br>3.2 Water investments (BP)<br>3.3 Biodiversity market (BP)<br>3.4 Wild forest products (BP)  | Webinars                              | 1 week<br>Monday 30/10<br>Friday 3/11                            | <b>DEVELOPER</b><br>1 EM + 1 Italy (Enrico)<br><b>E-LECTURER</b><br>2 EM + 2 Spain + 2 Italy      |
| <b>4: The business idea</b>            | <ul style="list-style-type: none"> <li>get familiar with business plan</li> <li>learn from best European business plan examples</li> </ul>                                      | 4.1 What is a business plan? (BP)<br>4.2 Compare two ECOSTAR case studies with CANVAS model (BP)   | Reading and commenting business cases | 2 weeks<br>Monday 6/11<br>Friday 17/11                           | <b>DEVELOPER</b><br>1 Spain<br><b>E-LECTURER</b><br>2 Spain + 2 Italy                             |
| <b>5: Let's focus</b>                  | <ul style="list-style-type: none"> <li>Examine two selected topics among the 8 purposed</li> <li>Develop a business idea</li> </ul>   | 5.1 Sector innovations and trends<br>5.2 Draft business idea (BP)<br>5.3 SWOT analysis (BP)<br><br>Choose 2 (??) topics: 1) natural capital 2) economic evaluation 3) wild forest products 4) investments 5) payment ecosystem services 6) forest certification 7) carbon market 8) ecotourism.  | Group work                            | 2 weeks<br>Monday 20/11<br>Friday 1/12                           | <b>DEVELOPER &amp; E-LECTURER</b><br>1 Italy + 1 UK + 1 Romania<br>1 Spain                        |
| <b>6: Final Examination</b>            |   | 6.1 Individual assignment: development of business plan idea using the CANVAS model (1000 words) (BP)<br><a href="https://docs.google.com/drawings/d/102mOZQmMxs0CslmNsPZ5KCNQwAlh9rh4baYgT0VWNAA/template/preview?usp=drive_web">https://docs.google.com/drawings/d/102mOZQmMxs0CslmNsPZ5KCNQwAlh9rh4baYgT0VWNAA/template/preview?usp=drive_web</a> |                                       | 2 weeks, Monday 4/12, Friday 16/12                               |   |
| <b>RESULTS OF FINAL EXAMINATION</b>    |   | <b>UNIPD &amp; UPM give marks &amp; comments on assignment to students (includes a proposal for next step)</b>   |                                       | Evaluated by E-LECTURERS 1 Italy + 1 Spain. Grades by 31/01/2018 |   |
| <b>COURSE EVALUATION BY STUDENTS</b>   |   | <b>Students fill in an on-line form (anonymous)</b>  |                                       | By 16/12   |   |

# The special case of ECOSTAR e-learning course

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## Participants:

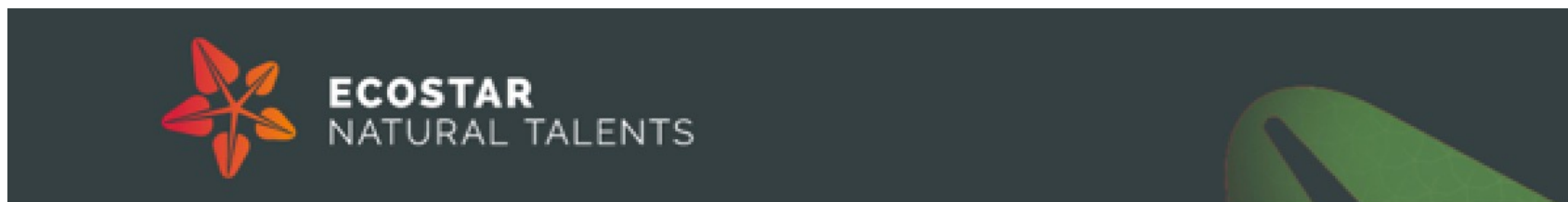
- 171 involved participants & lecturers
- **156 enrolled participants**
  - 67% students formally enrolled in a member University (BS, MSc and PhD)
  - 33% non students (e.g. entrepreneurs)
- 135 active participants
- **69 participants who completed the e-course (51.1 %)**
- 26 nationalities (9 EU countries)

## Level of satisfaction (anonymous evaluation form):

- **93% of participants are satisfied**, the e-course met their expectations
- 78% of participants think there is not much duplication/repetition of contents with other courses

# The special case of ECOSTAR e-learning course

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*Why it is “a special case”, i.e. why it differs from other e-learning courses we regularly deliver?*

- **Target includes entrepreneurs** and more in general persons not necessarily enrolled as students in a University study curriculum/program
- Coordinated by Univ. Padova, but delivered with the contribution of **other partner Universities (e-moderators of groups)**
- Relatively **high number of participants**

# Outline

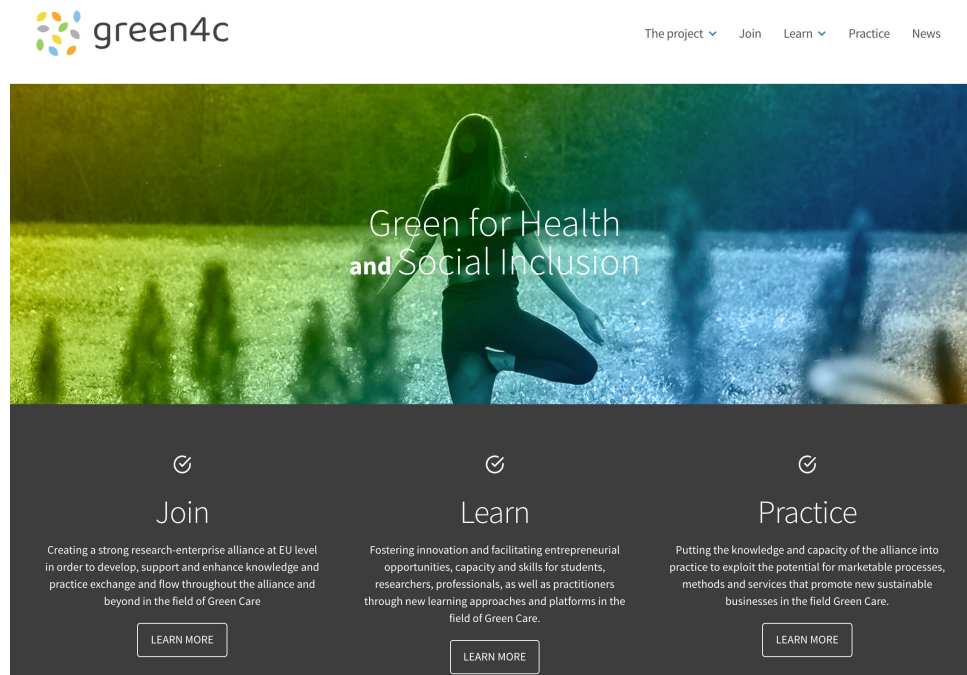
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# A new experience: the Green4C MOOC

Green for Care (Green4C)  
Erasmus+ KA project  
<https://www.greenforcare.eu/>

Co-funded by the  
Erasmus+ Programme  
of the European Union



Forest-based  
Care



Urban Green  
Care



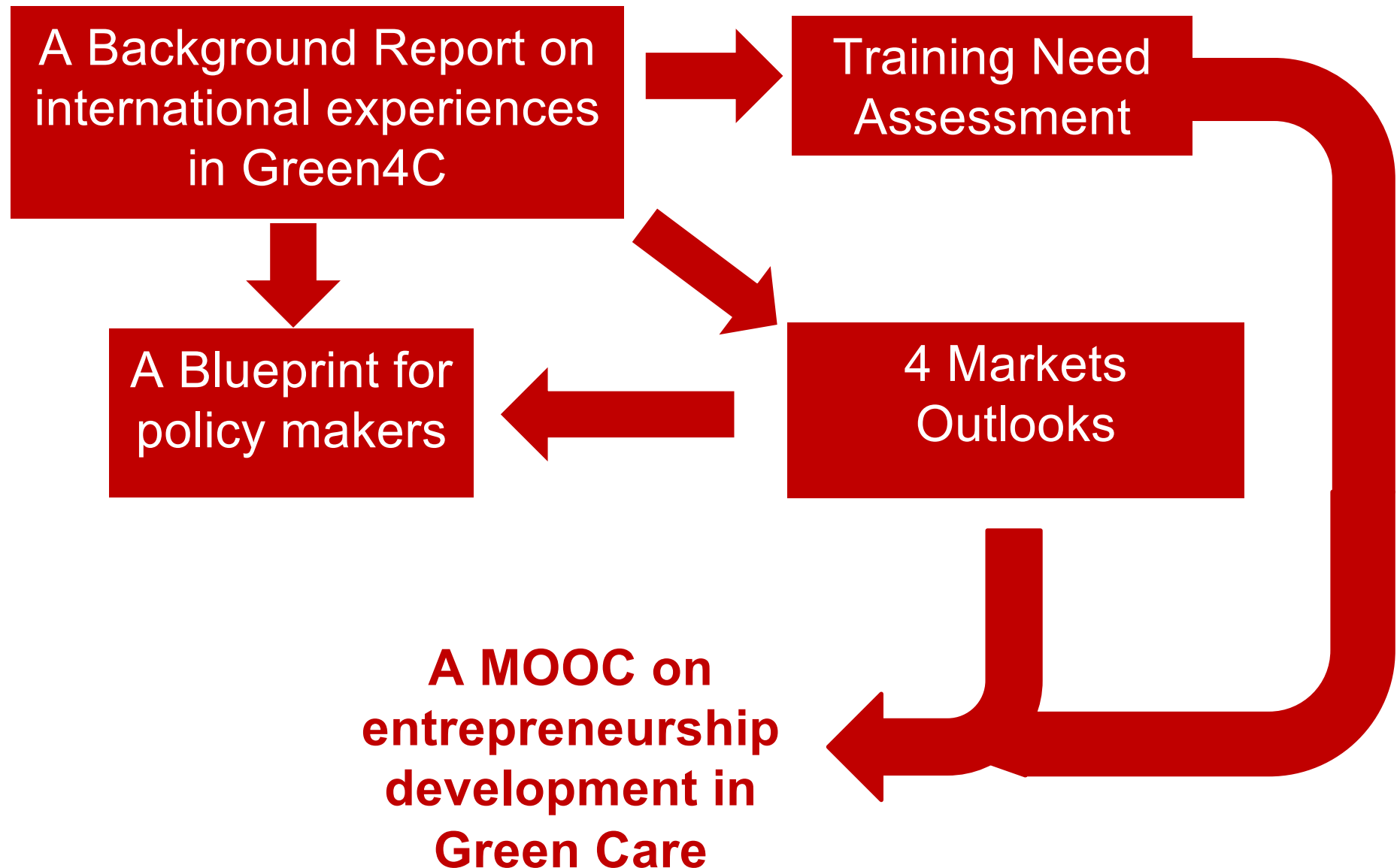
Social  
Agriculture



Green Care  
Tourism



# A new experience: the Green4C MOOC



# A new experience: the Green4C MOOC



Co-funded by the  
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of the European Union



Promoted by:



In partnership with:



Forest-based  
Care



Urban Green  
Care



Social  
Agriculture



Green Care  
Tourism



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5. **Final remarks**

# Implications of these types of e-learning courses for quality assurance at UNIPD 1/2

## *Positive/potential*

- **Diversification** of the courses offered by the University
- **Flexibility** of the e-modules' schedule (time-complementing frontal lessons)
- Attraction of **high number of participants** from all over the world (visibility, resources)
- **More inclusive teaching techniques**: special support by our “Teaching4Learning@UNIPD” pedagogical specialized team, to increase the level of students' satisfaction and performance
- **Easier involvement of experts/lecturers** from other Universities/organisations



# Implications of these types of e-learning courses for quality assurance at UNIPD

2/2

## *Negative/challenges*

- **Shorter/simplified scientific contents**
- **Need special skills** (e.g., qualified e-moderators, communication/video design and recording teams)
- **Need more resources** than traditional courses (ideally there should be 1 e-moderator/lecturer every 10-12 students)
- **Two different procedures needed:**
  - ✓ for students: no attendance fees, transcript of records (ECTS registered)
  - ✓ for non-students: 109€ + VAT (co-financed by ECOSTAR project; 52 self-paying participants), only a certificate of attendance issued by ETIFOR
- Currently, the **formal recognition of ECTS** and issuing of a certificate by Univ. Padova is **not allowed for non-students**

# Thank you for attention!

**Dipartimento TESAF**  
*www.tesaf.unipd.it*

**Spin-off ETIFOR**  
*www.etifor.com*



**Laura Secco**



**Lucio Brotto**



**Alessandro Leonardi**



**Paola Gatto**



**Mauro Masiero**



**Davide Pettenella**